

We are a worldwide leading provider of laser beam projection displays that enable tech giants from Silicon Valley to Asia to unlock their Augmented Reality revolution.

To successfully continue our growth ambitions, we are looking for a

SALES OPERATIONS SPECIALIST (full-time)

(f/m/d)

We are looking for a Sales Operation Specialist to assist Sales and marketing team. As a Sales Operations Specialist you will be part of the Operations Team and responsible for providing broad operation day-to-day support with ownership of our CRM tool.

Your responsibilities:

- Perform inventory management - Maintaining a database of all inventory items to track their location throughout the supply chain
- Successfully communicate forecast and inventory estimations to management
- Responsible for the CRM tool
- Perform the end-to-end inventory management - understands sales trends, inventory levels and status of product orders
- Implement new technologies as needed to support sales and marketing
- Partner with Sales and Marketing to refine lead qualification process, analyze and report on campaign with reporting and dashboards
- Generates and prepare forecasts plan based on the inputs from Sales and product management and creates a demand and inventory plan
- Utilize ERP, excel and other tools to analyze and implement sales forecast, order
- Monitor and report on important changes in sales forecasts, budgets, and business strategies
- Conduct monthly forecast maintenance
- Address demand-related issues in a timely and effective manner
- Plan and execute shipping and delivery between contract manufacturing operations, packaging sites, and customers

Your qualifications:

- A bachelor's degree in engineering, marketing, business administration, or related field.
- Strong analytical skills.
- Strong communication, interpersonal and customer service
- Ability to understand high-level sales strategies, translate them into system and process requirements, and ensure local execution and business impact.
- Excellent technical and problem-solving skills.
- Good leadership and team working skills.
- You are a team player with an open and communicative personality
- You are fluent in English; German skills are beneficial, but not mandatory

Your benefits:

- Being at the forefront of a research and development field that has the potential to change the way we consume information forever
- Young pioneering team with a flat hierarchy structure
- Intensive cooperation with international and reputable electronics companies, exciting projects
- Excellent development opportunities
- Competitive salary, dependent on qualifications and skills
- Flexible working hours and possibility to work from home
- Headquarters in the center of Vienna (1040)
- Additional benefits like team events, sports events

We invite you to join TriLite for a unique learning and working experience, with great potential for growth in an innovative environment.

Applicants must have work permission for Austria/EU.

Please email your CV to hr@trilite-tech.com, with reference to the job title.

No cover letter required. We are looking forward to receiving your application.